

ROCKPORT MORTGAGE CORPORATION

Our singular focus on
FHA-insured loan programs
enable us to understand
how the **pieces fit**



The Rockport Mortgage Advantage

A leading, national provider of multifamily and healthcare financing, Rockport specializes in channeling the collective resources and functional expertise of our team to assist clients in navigating the complexities of real estate finance. Utilizing HUD/FHA-insured finance programs, we develop custom, strategic solutions to meet the diverse needs of each property and borrower.

With unparalleled experience working with and within the Department of Housing and Urban Development (HUD) we are structured to apply the full measure of our knowledge to every transaction, utilizing decades of industry experience in advising on loan structures and strategies that anticipate needs and respond to market challenges.

A Leading National Lender

Consistently ranked as one of the top FHA lenders in the country for multifamily loan closings, since 1992 Rockport Mortgage has aided clients in successfully structuring and executing strategic financing solutions for both multifamily and healthcare facilities in 38 states across the nation, totaling over \$7.5 billion in loan proceeds.

The depth of our expertise is best exemplified by our dominance in the New England market area. Since 2006 Rockport has financed over 48,000 multifamily units in New England totaling over \$4.6 billion in loan proceeds – more than all of our competitors combined.



FHA-Insured Financing

FHA-insured financing offers some of the most attractive terms and benefits to qualified borrowers. Because it is not a commodity, the FHA loan products and process allows for a tailored approach in working with clients to define their objectives – considering factors other than traditional credit obligations and market conditions.

This flexibility, combined with the Multifamily Accelerated Processing (MAP) underwriting procedures, allows Rockport Mortgage to offer property-specific solutions in a competitive time-frame.

Our Team of Experts Specializes In:

Market Rate and Affordable Housing Finance

Rockport Mortgage specializes in serving the needs and fulfilling the mission of profit and nonprofit motivated multifamily developers, owners and sponsors. With years of experience in the acquisition, construction, rehabilitation and refinance of affordable and market-rate housing communities, we lend our expertise to the development of creative structures providing highly favorable loan terms and proceeds.

Our niche is in aligning our deep understanding of the multifamily housing market and FHA-insured programs with an exceptional team of MAP underwriters, allowing us to deliver timely and strategic financing solutions.

Affordable Housing Preservation

Drawing upon our years of experience and industry relationships, Rockport Mortgage is uniquely positioned to further enhance the value we create for our clients by lending our deep expertise to provide strategic consulting services.

Advising on the development, implementation and closing of all aspects of HUD-assisted preservation transactions, we assure our clients will carry on their mission to provide vital resources to the affordable and low-income housing market.